



# BOY SCOUTS OF AMERICA®

## WEST TENNESSEE AREA COUNCIL



# 2023 Camp Card Guide

## **NEW THIS YEAR:**

We are excited to share that our camp card vendor has now partnered with 'entertainment', the giant book of discount coupons that can be purchased to benefit schools, school bands, churches and more! Yes, that one! It is full great discounts, 2 for 1 and up to 50% off. There is access to over 500,000 savings opportunities throughout the U.S. and Canada. Coupons are available on your phone or online.

## **HOW THE CAMP CARD SALE WORKS:**

- **AWESOME DEALS, INSTANT CASH, E-Z MONEY!!!**
- Camp Cards are designed to help **Scouts fund their own way!**
- Camp Cards provide a **Low Risk Unit Sales** project where all Scouts **can earn** their way to Cub Day Camps, Camp Mack Morris, BSA High Adventure Camps, other unit activities, or simply to support your overall unit program and camping needs. It is up to each individual Unit on what/how camp card commission will be spent.
- Camp Cards are sold for only **\$5.00 to the general public** and have multiple food, service, and entertainment discounts for the customer to use throughout the year.
- The participating unit can keep **50% commission (\$2.50)** for each Camp Card sold!
- With all the great offers, the Card literally ... **PAYS FOR ITSELF.....** and is **very easy to sell** to your neighbors, friends, and family!
- Camp Card commissions can be used as the unit committee sees fit.
- **A Win-Win opportunity** to help others save money, build Scout confidence, support local businesses, and help **"Keep the Campfires Burning"** financially in West Tennessee!

## **3 Best Methods to Sell Camp Cards:**

1. **Door-to-Door** – take your Scouts and Camp Cards for a trip around the neighborhood. Don't forget your friends and local businesses.
2. **Show and Sell** – schedule a group sale at a local business. (Keep in mind that many vendors on the card may have a policy against any store front sales.) Get a Debit/Credit card reader and you will triple your sales!!!
3. **Mom and Dad** – Keep cards to sell at work and give as "thank you" gifts to teachers, friends or relatives. Don't forget to keep cards in your car to take advantage of savings at Dick's Sporting Goods and other businesses!

# The Value of Selling Camp Cards:

**Unit Participation allows each Scout to directly fund their way to various Camp programs:**

<b>Activity</b>	<b>Cost</b>	<b>Card Sales per Youth</b>
1 Week of Cub Scout Day Camp	\$112.50	= 45 Cards
Spring Family Camp	\$95	= 38 Cards
Fall Family Camping Weekend	\$105	= 42 Cards
Webelos Adventure Camp	\$100 early/\$125	= 40 - 50 Cards
1 Week of Scouts BSA Summer Camp	\$270 early/\$305	= 108 - 122 Cards
Winter Camp	\$125 early/\$140	= 50 - 56 Cards
National Youth Leadership Training	\$275	= 110 Cards
2023 National Jamboree	\$3975	= 1590 Cards
New Derby Track or Troop Trailer	\$500 - \$3000	= 200 - 1,200 Cards

\*Note—Program costs and sales per youth are not necessarily actual numbers; they are close approximations.

## Camp Card Sale Timeline:

**March 27<sup>th</sup>** ***Pick up at the Council Service Center or contact your DE to arrange a time for pick up from them.***

**April 6<sup>th</sup> and 13<sup>th</sup>** ***Camp Card Distribution @ Roundtables for those unable to pick up before.***

**Weekly** ***Collect funds, deposit, pay Council, get more cards!***

**Camp Experience Give Aways** ***Fridays - April 14<sup>th</sup>, April 28<sup>th</sup> & May 12<sup>th</sup>**  
(All entry forms must be submitted by 4PM on day of drawing.)*

**April 30<sup>th</sup> – May 6<sup>th</sup>** ***Scouts return all sales money and any unsold Cards to Unit***

**May 11<sup>th</sup>** ***E-Z Settlement Nights @ Roundtables – 50% commission**  
(Note—Units keep 50% commissions and need only submit unsold cards & a check due council)*

**By May 12<sup>th</sup>** ***Last day to turn-in money & unsold cards for 50% commission**  
(Note—Units keep 50% commissions and need only submit unsold cards & a check due Council)*

**After May 12<sup>th</sup>** ***Unit Commission drops to 40%, all unsold cards returned**  
(NO exceptions unless granted by Scout Executive or Development Director.)*

**After May 26<sup>th</sup>** ***Unit Commission drops to 30%, all unsold cards returned**  
(NO exceptions unless granted by Scout Executive or Development Director.)*

# How to have a Successful Card Sale:

1. **Recruit a “Camp Card Chair”** within your Unit to manage all aspects of the sale.  
Communicate the purpose and timeline of the sale to parents.  
Host an exciting Unit kick-off.  
Track all money and cards and turn them in to the Council on time.
2. **Set a Unit sales goal!** Parents will support a fundraiser if there is a clear concise goal and reason (ie: Summer Camp, Day Camp, Equipment, Trailer, Pinewood Derby Track, etc.). Best methods show that a unit should establish a Unit goal and then develop a per Scout goal. “Our Unit goal is \$2,500 so that we can help pay for all our Scouts to go to camp this summer. Each one of our boys needs to sell 20 cards.”
3. **Conduct an ENTHUSIASTIC Kickoff!** A boring and dreary sales pitch to the Scouts and families will result in boring and dreary commissions! Dream BIG! Small dreams have no magic!
4. Encourage every Scout to be a **“20 Card Seller”** and enter the Council prize drawings.
5. Units should consider, and are encouraged to develop, their own **Prize Program**. Youth will sell more for prizes and recognition! (ie: Pizza Party, gift card, etc.) “All of our Scouts that sell 20 cards will be invited to the unit swim and pizza party in May.”
6. **Create a sense of urgency!** People react to deadlines. “We would like to have our campaign wrapped up in three weeks.” If given too long to sell, people will push the task off and it will no longer be a priority.
7. **Turn money in early!** The Council will provide additional Camp Cards to Units turning in money for previously sold cards.
8. **Control your inventory!** You will also want the flexibility to provide additional cards to Scouts who are selling their Camp Cards quickly. Trying to collect unsold cards from Scouts in an effort to redistribute them is very time consuming. Keep a small amount of cards in reserve to give Scouts that are selling their cards quickly.

## **NOTE: Most Scout families can EASILY sell 20+ cards with minimal effort!**

- **5 cards** – just keep some cards in your car and shop at Dick’s Sporting Goods or another vendor 5 times!
- **5 cards** – Thank You Gifts for Friends! Examples include: a teacher/principal, a church member, a community volunteer, a brave person (police, fire, EMS, military, etc.), a co-worker, etc.
- **10 relatives or neighbors** – People want to help Scouts! You don’t want to upset anyone because your Scout did not ask them! People generally like to meet and learn about a youth’s Scouting experiences and support them!

## **Sale Tips:**

Don't miss the opportunity to use the Camp Card Sale to train your Scouts in *public speaking and salesmanship*. Scouts and their parents will appreciate the effort and your sales will improve. Have Scouts role play and practice during your Camp Card Sale Kick-off.

### ***For a Successful Sale:***

- Wear your Scout uniform!
- Smile and tell customers who you are – FIRST NAME ONLY.
- Sell Scouting....We Race cars, Go camping, Help others.
- Ask if they will help a Scout vs. buying a discount card.
- Would you like 1 or 2?
- **Always say "Thank You!"**

### ***Safety and Courtesy:***

- Sell with another Scout or with your parents.
- Never enter anyone's home.
- Never sell after dark, unless with an adult.
- Don't carry large amounts of cash. Patrons can make checks out to your unit for deposit.
- Always say "Thank You", even when a person chooses not to buy a Camp Card.

## **Unit Sale Incentives:**

- **50% COMMISSION** - Settle your account **ON-TIME** and you keep \$2.50 per card sold!

## **Scout Sale Incentives:**

- **GREAT CAMP EXPERIENCE GIVEAWAY!**  
For every 20 cards sold, a Scout can enter into the drawings on Fridays - April 14<sup>th</sup>, April 28<sup>th</sup> & May 12<sup>th</sup>. Winning Scouts can attend their choice of: *Cub Scout Day Camp, Webelos Resident Camp, Camp Mack Morris Scouts BSA Summer Camp, NYLT, BSA Winter Camp, or a family registration for Fall or Spring Family Camp.*
  - All entries must be in by 4 pm to be entered into the drawing for that date.
  - E-Mail the Camp Card Contest Entry Form.

**All entries will remain in the drawing pot. So, get out and sell early for more chances to win!**

(A Scout can only win 1 of the 3 drawings.)



## A Sample Letter to Parents – Front Page

Dear Parent,

The popular “Camp Card” sale provides the most exciting, easy, no-risk fund-raising opportunity that the West Tennessee Area Council - Boy Scouts of America offers for Scout Units and families. By participating, your Scout can help our Unit earn the money we need to have a quality program and help fund his/her way to camp.

### When your Scout participates, they:

1. Build confidence and communication skills while having the opportunity to talk to others about their Scouting experience.
2. Learn effective salesmanship skills – valuable skills that last a lifetime!
3. May complete some Scouting achievements or merit badge requirements.
4. Help to earn their way by helping us raise funds for \_\_\_\_\_.
5. Helps provide for more local Scouting programs! Funds from the sale directly impact your local Council’s ability to provide more support to leaders, recruit more youth, effectively train leaders, maintain camps and provide more quality programming for every youth.

### AS A PARENT YOU CAN HELP YOUR SCOUT BE SUCCESSFUL BY:

1. Helping your Scout set a sales goal and encouraging them to reach it. Every 20 cards or \$100, earns them a chance in the council drawings and our Unit contest.
2. Walking or taking your Scout door-to-door in your neighborhood to sell.
3. Keeping some cards with you at work for co-workers.
4. Encouraging your Scout to do their best!
5. Making sure your Scout wears their uniform to increase sales.

## A Sample Letter to Parents – Back Page

### Keys to Teaching your Scout(s) to Sell:

1. Selling Camp Cards is easy!
2. Most Scouts will be given 5-10 cards to start. When they sell those cards, they will get some more from their leader. Every 20 cards earns a chance to win a \_\_\_\_\_ and \$\_\_\_\_\_ towards our Scouting program.
3. Units can also conduct group sales efforts in front of local stores.
4. Your Scout should practice their sales presentation with you. Use these tips:
  - Stand tall, still and proud.
  - Speak slowly and clearly.
  - Ask the customer if they will help you go to camp or earn a prize.
  - Wear your uniform!
  - Ask if they have any friends who might like some cards.
  - Always say “Thank You!”
5. Remember - the more your Scout (and you) sell, the more your Scout can earn.

### HERE IS HOW YOU DO IT!

(Sample Sales Script)

1. Hello, my name is \_\_\_\_\_. I’m a Scout with Troop or Pack # \_\_\_\_\_ sponsored by \_\_\_\_\_.
2. I am earning money so we can do \_\_\_\_\_ or go to \_\_\_\_\_. This Camp Card is full of valuable discount coupons. Will you help me?
3. Our card includes (give an example from back of the card, show the card) local discount and can literally pay for itself.
4. Your support helps our local Scouting program. Each card is only \$5, or you can get 2 for \$10! How many would you like? *(Be sure to collect \$5 for each card.)*
5. Do you have any friends that would like some cards?
6. **Thank you for your support!**

# Frequently Asked Questions!

## **Q: How do I get my cards?**

A: From your District Executive, at the Scout Service Center or attend your District Roundtable in April. A Unit registers to sell and can request a specific number of cards. The Unit leadership distributes their cards to the Scouts to sell.

## **Q: Can I sell Camp Cards if my Unit does not?**

A: Yes. In the rare occurrence that a Unit does not sell cards, a parent/family can complete the same forms and follow the same rules as a Unit. You are a Single Seller. Speak with your District Executive.

## **Q: Do we have to spend the money on camp attendance?**

A: No. The Unit committee leadership (and the Scouts) can decide how best to use the funds in support of their Scouting program. The card sale can help fund any Scouting expense such as uniforms, weekend camping trips, new camping gear, Scout Life magazines, etc. Additionally, this sale helps your local Council subsidize the real costs of operating a Scout camping facility and Unit field service.

## **Q: When is the sale?**

A: The sale is from March 27<sup>th</sup> to May 12<sup>th</sup>, 2023. All sales and unsold cards are expected to be returned at the May roundtables, or by published deadlines to the Scout Service Center. Units and Parents can purchase cards at the end of the sale and keep selling if they wish.

## **Q: How many cards should I order?**

A: Base your order on the number of selling Scouts in your unit times the goal that the unit sets per Scout. Last year's sales are also a good tool for consideration when making your order. If you see that you greatly over or under ordered, the sooner you notify the Council the better for everyone. If you under ordered, we can reach out to other units to see if they over ordered and have extra cards. And by the same token, if you over ordered, please turn in your cards as soon as you see this is the case so that Scouts in other units can sell them.

## **Q: How should I handle the money and cards?**

A: Treat the Camp Cards like money! Camp cards can also produce a lot of **CASH**. Please collect money from your Scouts regularly to avoid potential issues such as loss and mishandling of funds. **ALL cash and checks should be properly deposited into the unit's checking account. The unit will submit ONE single check to WTAC.**

## **Q: Can we accept debit or credit cards?**

A: "What's in your wallet?" Because, many people do not carry any cash, you will sell more cards if you get a card reader for a smart phone. The fees are inexpensive compared to the potential sales lost by not having a card reader. Plus, patrons are likely to purchase more cards with a debit card vs. cash.

## **Q: How do I settle my account?**

A: The money due to the Scout Service Center should be remitted with one single unit check, or a money order. Your unit only owes the cost of how many cards you sold minus your commission. If you turn your remaining cards and money in on time you will need to pay the Council \$2.50 for every card not returned to the Council. Please be sure that your check is identified with your unit type and unit number (*ex. Pack 123, Camp Card Sales*). Unsold cards must be returned.

## **Q: When and where do I settle my account?**

Units are encouraged to submit their funds and unsold cards at their scheduled May Roundtable, OR the settlement may be done with your District Executive, or preferably at the Scout Service Center.

**Q: How should my Unit set a sales goal?**

A: Units should set a goal based on the number of active Scouts. Units may want to set individual goals for their Scouts to help pay a certain portion of their trip to camp by selling the Camp Cards.

**Q: What are the rules for returning any unsold cards?**

A: Units can return unsold, intact cards. Returns are due along with payment by published dates. However, it is important that parents and volunteers recognize that the design and production of these plastic discount cards require a significant investment of both time and money! Please make every effort to sell all your cards because every card sold helps all Scouts across our 20-county service area.

**Q: Can I get more cards once the sale is underway?**

A: Yes, a Unit can receive additional cards if they run out. More cards can be obtained from your District Product Sales Chairman, your District Executive, or at the Scout Service Center in Jackson. **In order to get more cards, you need to submit money for cards you have sold.**

**Q: Can we also sell the other District cards?**

A: Yes! Each of the districts has a card designed for their counties with the TN River district having two cards, one for Highlands and one for Shiloh. Different card offerings can increase your sales. You may check-out the different district cards at the Scout Service Center in Jackson if you DE doesn't have any.

**Q: How do I start my sale?**

A: Begin with your immediate local family members: parents, cousins, grandparents, aunts and uncles, etc. Consider purchasing some cards as a great **"Thank You Gift"** for teachers, pastors, co-workers, community heroes, etc. Keep some in your car for shopping at local vendors!

**Q: Where should Scouts sell these cards?**

A: Door to door, Church gatherings, neighborhoods, parent's workplace, sponsoring organization, festivals, ballgames, local businesses with permission (especially at those with a high-value discount ON the card) etc.

**Q: My unit is going to another summer camp; can we participate in the sale?**

A: Yes, a Unit can use its share of the proceeds of this sale toward any Scouting adventure it chooses. The Unit committee decides how the funds can be used.

**Q: Can a Scout wear his uniform while selling Camp Cards?**

A: [YES, this is a Council approved money earning project.](#) So, just like the popcorn sale, a Scout is encouraged to wear their uniform while participating. As a reminder, other unit fundraisers such as BBQ sales, car washes, bake sales, etc. do require that a "Unit Money-Earning Application" be reviewed and approved by both your sponsoring Charter Partner and your District's Finance Committee Chairman, or submitted to the Council for review by the Council Finance Committee.

**Q: How can I help get a great local business on the Camp Card for next year?**

A: Many of the discounts on the card are locally owned businesses of Scout Parents, former Scouts, and community minded individuals that just want to support local youth. Our parents and volunteers often suggest businesses and then help "open the door" for the local District Executive to speak with the owner about becoming a card vendor. Currently, there is not a vendor fee to advertise on our card, the businesses simply honor the discount. Contact your District Executive if you can help. Thank vendors for supporting local Scouting!

## **2023 Contest Entry Form- One entry for every 20 cards sold!**

**"Great Camp Experience Give-A-Way" Drawings to be held Fridays - April 14<sup>th</sup>, April 28<sup>th</sup> & May 12<sup>th</sup>**

Winning Scouts can attend their choice of: Cub Scout Day Camp, Webelos Resident Camp, Camp Mack Morris Boy Scout Summer Camp, NYLT, BSA Winter Camp, or a family registration for Fall or Spring Family Camp. A Scout can only win the Great Camp Experience Give-A-Way drawing 1 time.

**All Entry Forms must be submitted by 4pm**

**Drawings will be held at 4:30pm and the winner announced by 5pm**

This is to verify that (Scout name) \_\_\_\_\_ has sold (#) \_\_\_\_\_ camp cards to date and is eligible for an entry into drawing.

Unit Leader Name \_\_\_\_\_

Pack/Troop/Crew/Post # \_\_\_\_\_

Leader or Parent Signature \_\_\_\_\_

Date \_\_\_\_\_

Fax entry form to 731.668.3788, or scan and e-mail to [Susan.Gall@Scouting.org](mailto:Susan.Gall@Scouting.org)

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# YOUTH CAMP CARD RECEIPT

(Scout Parent to turn-in to Unit Camp Card Leader)

PACK    
  TROOP    
  CREW    
  SHIP    
  POST

DATE \_\_\_\_\_ DISTRICT \_\_\_\_\_ UNIT# \_\_\_\_\_

SCOUT NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_ BEST PHONE \_\_\_\_\_

PARENT E-MAIL (PLEASE PRINT) \_\_\_\_\_

Camp Cards Issued			To be completed upon card turn-in	
Total number of Cards Issued this receipt:			Checks	\$ _____
# cards issued	Issue Date	Parent Initial	Cash	\$ _____
			<b>TOTAL</b>	<b>\$ _____</b>
<b>_____ TOTAL CARDS</b>			Cards Sold _____ x \$5 = _____	
			Cards Returned _____	
			Total Cards _____	

I recognize that each card has a cash value of \$5. I understand there is no risk to our Unit as long as all unsold cards and funds are returned to our Unit by \_\_\_\_\_. By signing below I understand that our Unit will be charged \$2.5 for every card not returned on-time.

I will return any unsold cards and **\$5** per card sold by \_\_\_\_\_ (date).

I agree to these terms: \_\_\_\_\_ Date: \_\_\_\_\_

*Parent Signature*

Name of Youth: \_\_\_\_\_

**\*NOTICE**

Per the request of the vendors participating in the Camp Card and because each Camp Card has a cash value above and beyond the Unit selling price, 100% of unsold Camp Cards must be returned to our Unit. This will allow our Unit to reconcile our account with West Tennessee Area Council on-time.

**THANK YOU FOR PARTICIPATING IN THE CAMP CARD SALE!**

*For many Scouts, the difference between an average program and a great program is simply the money earned from their Camp Card participation. Of course, money alone does not make a Scouting program good, but it CAN help provide resources to supplement a quality planned program. The Camp Card is offered for a \$5 donation, and most offers can be redeemed until December 31<sup>st</sup>.*

# West Tennessee Area Council, BSA

## Unit Camp Card Participation & Tracking Form

PLEASE USE THIS FORM TO KEEP TRACK OF UNIT CAMP CARD TRANSACTIONS  
**ONLY ONE UNIT PER FORM, PLEASE**

PACK     
  TROOP     
  CREW     
  SHIP     
  POST

DATE \_\_\_\_\_ DISTRICT \_\_\_\_\_ UNIT# \_\_\_\_\_

NAME \_\_\_\_\_ POSITION \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_ BEST PHONE \_\_\_\_\_

EMAIL (please print) \_\_\_\_\_

**UNIT CAMP CARD CONTACT or LEADER SIGNATURE: \*** \_\_\_\_\_

\*By signing this form, you agree to PAY the West Tennessee Area Council \$2.50 per Camp Card checked out and not returned by May 12<sup>th</sup>, 2023. After this date, the amount you owe to Council per card increases per the percentages stated in the 2023 WTAC Camp Card Leader Guide . You further agree to **return all unsold cards** to the Council by May 12<sup>th</sup>, 2023.

-----WTAC Office Use Only-----

Date	Type/# Cards Issued	TOTAL # of Cards Issued	Received for Unit by <b>PRINTED NAME</b>	Received for Unit by INITIALS	WTAC STAFF INITIALS
	WESTERN _____ CENTRAL _____ TR HIGHLANDS _____ TR SHILOH _____				
	WESTERN _____ CENTRAL _____ TR HIGHLANDS _____ TR SHILOH _____				
	WESTERN _____ CENTRAL _____ TR HIGHLANDS _____ TR SHILOH _____				

Date	Type/# Cards Returned	TOTAL # Cards Sold &/or Not Returned	Amount Due	Amount Paid	Receipt #	Balance Due	WTAC STAFF INITIALS
	WESTERN _____ CENTRAL _____ TR HIGHLANDS _____ TR SHILOH _____						
	WESTERN _____ CENTRAL _____ TR HIGHLANDS _____ TR SHILOH _____						
	WESTERN _____ CENTRAL _____ TR HIGHLANDS _____ TR SHILOH _____						

**\*NOTICE—**Per the request of the vendors participating on the Camp Card and because each Camp Card has a cash value above and beyond the Unit selling price, 100% of any unsold Camp Cards must be returned to West Tennessee Area Council by May 12<sup>th</sup>, 2023.



# CENTRAL CARD

 <p><b>25% OFF ONE HOUR PET</b></p> <p>Photo Session Visit:  <a href="https://a-tomphotography.mypixiesee.com">https://a-tomphotography.mypixiesee.com</a>          for Booking</p> 	 <p><b>\$5.00 OFF PURCHASE OF \$25 OR MORE</b></p> <p>EXPIRE 12/31/23 • JACKSON</p> 	 <p><b>\$10.00 OFF OIL CHANGE</b></p> <p>EXPIRE 12/31/23 • JACKSON</p> 	<p>Choice Tab CHOOSE WHICH SIDE YOU WILL USE</p> <p><b>DOWNTOWN Nutrition</b></p> <p><b>\$5.00 OFF PURCHASE OF \$50 OR MORE</b></p> <p>EXPIRE 12/31/23 • JACKSON</p> 	 <p><b>\$5 OFF YOUR PURCHASE OF \$25 OR MORE</b></p> <p>-SEE BACK FOR DETAILS-</p>
<p>COUPON CARD</p> <p>TOOK \$10 OFF your purchase of \$50 or more*</p> 	<p><b>CAMP CARD</b></p> <p>CENTRAL</p> <p><b>\$5</b></p>  <p>West Tennessee Area Council, Boy Scouts of America®  <a href="http://www.wtacha.org">www.wtacha.org</a> • 731.668.3787          Thank You for Supporting Local Youth!</p>			 <p><b>BUY 2 STROMBOLI GET 2ND ONE 1/2 OFF OR FREE DRINK WITH 2 SLICES OF PIZZA</b></p> <p>901-466-1711 • SOMERVILLE &amp; HUMBOLDT          EXPIRES 12/31/23</p> 

<p>549394084549</p> <p>NO PHOTO COPIES, NOT VALID WITH ANY OTHER COUPONS OR DISCOUNTS. PROMINENT IN ALL MARKETING PROMOSIONS. DISCOUNTS CANNOT BE COMBINED WITH OTHER OFFERS EXCEPT WHERE SHOWN OTHERWISE. VALID UNTIL 12/31/23</p>	<p>Choice Tab CHOOSE WHICH SIDE YOU WILL USE</p> <p><b>NH NUTRITION ON HOLLYWOOD</b></p> <p><b>\$5.00 OFF ANY LOADED TEA &amp; SHAKE COMBO</b></p> <p>EXPIRE 12/31/23 • JACKSON</p> 	 <p><b>\$10.00 OFF OIL CHANGE</b></p> <p>EXPIRE 12/31/23 • JACKSON</p> 	 <p><b>\$5.00 OFF PURCHASE OF \$25 OR MORE</b></p> <p>EXPIRE 12/31/23 • JACKSON</p> 	 <p><b>25% OFF ONE HOUR PET</b></p> <p>Photo Session Visit:  <a href="https://a-tomphotography.mypixiesee.com">https://a-tomphotography.mypixiesee.com</a>          for Booking</p> 
 <p><b>BUY 2 STROMBOLI GET 2ND ONE 1/2 OFF OR FREE DRINK WITH 2 SLICES OF PIZZA</b></p> <p>901-466-1711 • SOMERVILLE &amp; HUMBOLDT          EXPIRES 12/31/23</p> 	 <p><b>BUY A LARGE PIZZA AT REGULAR MENU PRICE, GET FREE CHEESY BREAD OR CINNA SQUARE</b></p> <p>PICK UP OR DELV. IN ONLY JACKSON LOCATION</p> 	 <p><b>10% OFF BUFFET (ONE USE PER VISIT)</b></p> 	 <p><b>10% OFF TOTAL BILL (ONE PER VISIT)</b></p> 	<p>P00046704</p> <p>TAKE \$10 OFF YOUR PURCHASE OF \$50 OR MORE. Information regarding gift cards, extended warranties, such as the No Sweat Protection Plan, licenses, store credit, services or excluded items detailed in-store or at <a href="http://DICKS.com/Exclusions">DICKS.com/Exclusions</a>. Cannot be combined with other offers. No reproductions or rain checks accepted. Offer not accepted at DICKS Warehouse Sale or Group Buying locations. Valid 11/17/2023 through 12/31/2023.</p>

# WESTERN CARD

<p><b>EXPRESS</b> AUTOMOTIVE GROUP</p> <p><b>\$10.00 OFF</b> OIL &amp; FILTER CHANGE + FREE TIRE ROTATION</p> <p>Brownsville • Covington • Dyersburg</p> <p><small>No cash value. Cannot be combined with other offers. Limit one per Customer. Expires 12/31/23.</small></p>	<p><b>The Blacksmith</b> EST. 2007 LIVE LOCAL • EAT LOCAL • RELAX LOCAL</p> <p><b>\$5.00 OFF</b> PURCHASE OF \$25 OR MORE</p> <p>EXPIRE 12/31/23 • JACKSON</p>	<p><b>Nafieh's</b> Everything Spiced to Perfection Since 1999</p> <p><b>\$5.00 OFF</b> PURCHASE OF \$50 OR MORE</p> <p>EXPIRE 12/31/23 • MILWAUKEE &amp; COVINGTON</p>	<p><i>Choice Tab</i> CHOOSE WHICH SIDE YOU WILL USE</p> <p><b>MAIN BATTERY STREET</b></p> <p><b>PURCHASE ON ENTRÉE GET SECOND 1/2 OFF</b></p> <p><small>SATURDAY BREAKFAST ONLY. ONE TIME USE PER VISIT. SOMERVILLE</small></p>	<p><b>TSC TRACTOR SUPPLY CO.</b></p> <p><b>\$5 OFF</b> YOUR PURCHASE OF \$25 OR MORE</p> <p><small>-SEE BACK FOR DETAILS-</small></p>
<p><b>COUPON CARD</b></p> <p>TAKE <b>\$10 OFF</b> your purchase of \$50 or more</p> <p><b>DICK'S</b> SPORTS &amp; OUTDOORS</p>	<p><b>CAMP CARD</b> WESTERN</p> <p><b>\$5</b></p> <p>West Tennessee Area Council, Boy Scouts of America* www.wtacsba.org • 731.668.3767</p> <p>Thank You for Supporting Local Youth!</p>			<p><i>Love that Town</i> <b>UP</b> BBQ</p> <p><b>\$5.00 OFF</b> PURCHASE OF \$25 OR MORE</p> <p>EXPIRE 12/31/23 • JACKSON</p>

<p>549394084549</p> <p><small>NO PHOTO COPIES. NOT VALID WITH ANY OTHER COUPONS OR DISCOUNTS. POWERED BY THE NATIONAL BUSINESS COALITION FOR THE BOY SCOUTS OF AMERICA. OFFER EXCLUDES ONLINE PURCHASES. VALID UNTIL 12/31/23</small></p>	<p><i>Choice Tab</i> CHOOSE WHICH SIDE YOU WILL USE</p> <p><b>The TURQUOISE Paintbrush</b></p> <p><b>10% OFF</b> OPEN STUDIO</p> <p>EXPIRE 12/31/23</p>	<p><b>Nafieh's</b> Everything Spiced to Perfection Since 1999</p> <p><b>\$5.00 OFF</b> PURCHASE OF \$50 OR MORE</p> <p>EXPIRE 12/31/23 • MILWAUKEE &amp; COVINGTON</p>	<p><b>The Blacksmith</b> EST. 2007 LIVE LOCAL • EAT LOCAL • RELAX LOCAL</p> <p><b>\$5.00 OFF</b> PURCHASE OF \$25 OR MORE</p> <p>EXPIRE 12/31/23 • JACKSON</p>	<p><b>EXPRESS</b> AUTOMOTIVE GROUP</p> <p><b>\$10.00 OFF</b> OIL &amp; FILTER CHANGE + FREE TIRE ROTATION</p> <p>Brownsville • Covington • Dyersburg</p> <p><small>No cash value. Cannot be combined with other offers. Limit one per Customer. Expires 12/31/23.</small></p>
<p><i>Love that Town</i> <b>UP</b> BBQ</p> <p><b>\$5.00 OFF</b> PURCHASE OF \$25 OR MORE</p> <p>EXPIRE 12/31/23 • JACKSON</p>	<p><b>ONE FREE</b> DESSERT W/ PURCHASE OF AN ENTREE</p> <p><b>ALVINO'S PIZZA</b> EST. 1975 OLD TOWN HILL &amp; CAFE</p> <p><b>FREE TWO-LITER</b> DRINK WITH PURCHASE OF LARGE SPECIALTY PIZZA TAKE OUT ONLY</p> <p><b>MIX South</b></p> <p><b>BUY ONE MEGA TEA &amp; RECEIVE A FREE DRINK</b></p> <p><b>FREE SMALL CONE WITH SANDWICH PURCHASE</b></p>	<p><b>THE WOODS PUB</b></p> <p><b>\$5 OFF TOTAL PURCHASE OF \$25 OR MORE</b></p> <p><b>Prime Time Bowl &amp; Grill</b></p> <p><b>10% OFF BOWLING GAMES (ONLY)</b></p> <p><b>MILANO'S PIZZA</b></p> <p><b>FREE DRINK WITH 2 SLICES OF PIZZA, OR BUY 2 STROMBOLI GET 2ND ONE 1/2 OFF!</b></p> <p><small>901.466.1711 • SOMERVILLE &amp; HUMBOLDT</small></p>	<p><b>P00048704</b></p> <p><small>TAKE \$10 OFF YOUR PURCHASE OF \$50 OR MORE. Limit one coupon per customer. Excludes taxes, prior purchases, gift cards, and other discounts. See store for details. Some restrictions apply. In-store only. Not valid on store credit, services or excluded items detailed in-store or at DICKS.com/Exclusions. Cannot be combined with other offers. No reproductions or rain checks accepted. Offer not accepted at DICK'S Warehouse Sale or Going, Going, Game Locations. Valid 1/1/2023 through 12/31/2023.</small></p>	

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# HIGHLANDS CARD

 <p><b>BUY ONE CHEESEBURGER AT REGULAR PRICE, GET ONE FREE</b></p> <p>DECATURVILLE, TN • EXPIRES 12/31/23</p>	 <p><b>10% OFF ONE ITEM</b></p> <p>Sale Items Excluded - Expires 12/31/23</p>	 <p><b>\$5 OFF ADVANTAGE OR NEXGUARD FLEA/TICK PREVENTION OR \$10 OFF BRAVECTO OR SERESTO</b></p> <p>ONE TIME USE ONLY. EXPIRES 12/31/23</p>	 <p><b>FREE Large Popcorn</b></p> <p>LIMIT 1 PER CARD. HUNTINGDON, TN EXPIRES 12/31/23</p>	 <p><b>\$5 OFF YOUR PURCHASE OF \$25 OR MORE</b></p> <p>-SEE BACK FOR DETAILS-</p>
<p><b>COUPON CARD</b></p> <p><b>\$10 OFF</b></p> <p>UP TO \$50 OF PURCHASE</p> 	<p><b>CAMP CARD</b></p> <p>HIGHLAND</p> <p><b>\$5</b></p>  <p>West Tennessee Area Council, Boy Scouts of America® www.wtacbsa.org • 731.668.3787 Thank You for Supporting Local Youth!</p>			 <p><b>BUY 1 WHOPPER GET THE 2ND ONE FREE</b></p> 

 <p>54933940264549</p> <p>ONE TIME USE ONLY. LIMIT ONE COUPON PER PERSON. NO HIGH CUPRIES. NOT VALID WITH ANY OTHER COUPONS OR DISCOUNTS. NOT VALID ON 15% OFF COUPONS, CLUB QUOTE, HUNTER, AND BOY POWER PLUS MEMBERSHIP PURCHASES, DISCOUNTS OR CLEARANCE ITEMS. OFFER EXCLUDES ONLINE PURCHASES. VALID 12/1/23-12/31/23</p>	 <p><b>FREE Large Popcorn</b></p> <p>LIMIT 1 PER CARD. HUNTINGDON, TN EXPIRES 12/31/23</p>	 <p><b>\$5 OFF ADVANTAGE OR NEXGUARD FLEA/TICK PREVENTION OR \$10 OFF BRAVECTO OR SERESTO</b></p> <p>ONE TIME USE ONLY. EXPIRES 12/31/23</p>	 <p><b>10% OFF ONE ITEM</b></p> <p>Sale Items Excluded - Expires 12/31/23</p>	 <p><b>BUY ONE CHEESEBURGER AT REGULAR PRICE, GET ONE FREE</b></p> <p>DECATURVILLE, TN • EXPIRES 12/31/23</p>
 <p><b>BUY 1 WHOPPER GET THE 2ND ONE FREE</b></p> 	 <p><b>5% OFF ON ALL SERVICES &amp; PRODUCTS EXCEPT FOOD</b></p>  <p><b>FREE SIDE WITH PURCHASE OF BBQ SANDWICH &amp; DRINK</b></p> <p>ONE PER CARD PER VISIT</p>  <p><b>FREE TOSSED SALAD WITH MEAL PURCHASE</b></p> <p>VALID</p>	 <p><b>HALF PRICE APPETIZER WITH PURCHASE OF TWO MEALS</b></p>  <p><b>15% OFF ONE MEAL</b></p> <p>CAMDEN</p>  <p><b>10% OFF ALL FOOD &amp; DRINK</b></p> <p>(ONLY GOOD AT LINDELL ST LOCATION)</p>	 <p><b>5 FREE WINGS WITH \$10 PURCHASE</b></p> <p>NOT TO BE USED WITH ANY OTHER OFFERS.</p>  <p><b>10% OFF PURCHASE</b></p> <p>PARIS LOCATIONS ONLY</p>  <p><b>10% OFF PURCHASE</b></p> <p>731.562.7800 • MARTIN, TN. ONLY</p>	 <p>P00048704</p> <p><b>TAKE \$10 OFF YOUR PURCHASE OF \$50 OR MORE</b></p> <p>Limit one coupon per customer. Excludes taxes, prior purchases, gift cards, extended warranties, such as the No Sweat Protection Plan, licenses, store credit, services or extended items detailed in-store or at DICK'S. Offer not valid on purchases made at DICK'S Warehouse Sale or rain checks accepted. Offer not accepted at DICK'S Warehouse Sale or Going, Going, Gone! locations. Valid 1/1/2023 through 12/31/2023.</p>

